



T. Boone Pickens Media Coverage 12.29.09

Total of 7 Placements

- Print: 2
- Blog/Online: 2
- Broadcast: 3

Coverage Summary:

An *Austin American-Statesman* article looks at the plans to build a natural gas fueling station near Austin-Bergstrom International Airport. The piece highlights the benefits of running vehicles on natural gas and includes information on incentives available to encourage cab companies and other airport transportation providers to make the switch.

CSPAN ran an interview with Pickens discussing U.S. energy policy, which was conducted at the Bloomberg conference in November.

Highlighted Placements (Full Articles Below)

- **Natural-Gas Fueling Station Coming to Airport Area** – *Austin American-Statesman* – 12/28/09

Print Placements (Full Articles Below)

- **The Year in Review 2009** – *Pacific Coast Business Times* – 12/28/09

Blog/Online Placements (Full Articles Below)

- **Hit or Miss?: The Clock is Ticking on These 5 Greentech Deadlines** – *Earth2Tech* – 12/28/09
- **Texan of the Year Choice Appears Popular -- This Time** – *Dallas Morning News* – 12/28/09

HIGHLIGHTED COVERAGE

Natural-Gas Fueling Station Coming to Airport Area – *Austin American-Statesman* – 12/28/09

California company founded by T. Boone Pickens gets 10-year contract to build, operate site for airport vehicles and the public.

By Lori Hawkins

The City of Austin is planning a natural-gas fueling station that will be built near Austin-Bergstrom International Airport to support airport parking shuttles and other vehicles that have been switched from gasoline.

Clean Energy Fuels Corp. , based in Seal Beach, Calif., was awarded a 10-year contract to design, build and maintain the \$1 million station, which will offer 24-hour service to airport shuttles, courtesy vans and taxis, as well as the general public.

Clean Energy Fuels has signed deals with two Austin airport shuttle operators — the Parking Spot and Airport Fast Park — to convert their fleets to natural gas, said Dan Huberty , vice president of Clean Energy Fuels.

In addition, Clean Energy hopes to work with cab companies and other airport transportation providers make the switch, Huberty said.

"We have a grant department that helps these companies get grants as an incentive to move to natural gas," he said. "We will also help them buy their equipment and help finance the equipment. In addition, there are tax incentives available for companies that convert their vehicles to help offset the costs."

The 17,000-square-foot station adjacent to Austin-Bergstrom will add to "the airport's ongoing effort to reduce impact on the environment," Patti Edwards , operations director for the City of Austin Aviation Department, said in a statement. "The natural-gas station expands clean-fuel opportunities for the airport and the region."

Construction is expected to begin in February and be completed by May, Huberty said.

Clean Energy Fuels was founded by Texas oilman T. Boone Pickens in 1997 as Pickens Fuel Corp. Pickens — who is pushing to reduce the country's dependence on foreign oil by investing in alternatives, including natural gas and wind power — is the company's majority shareholder.

Today, Clean Energy Fuels operates more than 200 fuel stations across the country, including more than 20 pumps at airports.

James Harger , Clean Energy Fuels chief marketing officer, said natural gas fuel produces up to 30 percent lower greenhouse gas emissions in light-duty vehicles compared with gasoline, and up to 23 percent lower greenhouse gas emissions in medium to heavy-duty vehicles, compared with diesel.

PRINT COVERAGE

The Year in Review 2009 – *Pacific Coast Business Times* – 12/28/09

Top stories by topic:

THE ECONOMY

- Stimulus funds flood the region

[published Nov. 6, 2009] Stimulus dollars have poured into the Tri-Counties since President Obama signed the American Recovery and Reinvestment Act into law in February ...

- Tri-county job losses top 30,000 mark

[published Nov. 13, 2009] The tri-county region has lost more than 30,000 jobs in the past two years, with Ventura County suffering the worst declines ...

BANKING & FINANCE

- \$50M dash for cash sealed Affinity deal

[published Sept. 4, 2009] Just three days before scooping up failed Ventura-based Affinity Bank on Aug. 28, San Diego-based Pacific Western Bank gave a \$50 million signal that it was in acquisition mode.

- PCBC stems capital bleed despite loss

[published Nov. 6, 2009] Pacific Capital Bancorp lost \$40.7 million in the third quarter but held its capital position steady ...

- BuenaVentura's bad luck

[published Sept. 11, 2009] When Banco BuenaVentura was rolled out in Oxnard less than a year ago, it catered almost exclusively to the area's Hispanic community, but in light of its Sept. 21 closure ...

REAL ESTATE

- Foreclosure plague hits beach projects

A wave of bankruptcies and foreclosures is slamming tri-county residential and commercial developers who started projects a few years before the credit markets crashed ... [read more]

SMALL BUSINESS

- Franchise paradise — Business model gains ground in recession

In a down economy, franchising is becoming more popular, with owners looking to franchise their businesses and potential entrepreneurs looking to buy franchised businesses ... [read more]

FLASHBACKS FROM 2009

January

- The Business Times reports a bleak forecast for the year, following 1,780 jobs cuts in the region in December 2008. Most sectors will be flat or down in 2009, except for bright spots in health care and technology, which are expected to get government backing, says local economist Bill Watkins. As the state contemplates that it might run out of cash by February, the public sector prepares to drastically shed jobs as well.

February

- Job losses continue into the second month of the year, as Ventura County sheds 500 jobs in 15 short days. Some of those jobs are continued fallout from the acquisition of crippled lender Countrywide Financial by Bank of America. Others come from the global downturn in manufacturing and yet others come from the biotechnology and solar industries.

March

- Although the state legislature managed to plug California's \$42 billion budget gap by March, road infrastructure projects are put on hold and state workers are still uncertain about the future of their jobs. Ventura County prepares to take a permanent \$1 million hit to its transportation budget and Santa Barbara County prepares for a temporary \$1.5 billion hit from a three-month gas tax deferral. SLO County is also forced to defer the \$600,000 per month gas tax it receives.
- Former Vice President Al Gore and an array of world leaders, including energy mogul T. Boone Pickens and Google CEO Eric Schmidt, spend three days in Goleta at the ECO:nomics conference.

April

- The Business Times publishes its first Green Coast special section. The report highlights the region as a leader in green technology and innovation.

May

- Tri-county universities could lose more than \$320 million in state funding, following California's May 19 special election. Voters statewide crushed five of the six propositions designed to prevent a \$21 billion state deficit, rejecting the bundle of legislation that included spending limits, increased reserve funds, sustained tax increases and restored education funding. The only proposition to pass May 19 was 1F, a measure that limits legislative pay increases in deficit years.
- The Jesusita Fire roars through the South Coast, leaving an \$120 million on damages in its wake.

June

- The Business Times reports in June that tight credit markets and slumping revenue are forcing more entrepreneurs into bankruptcy. By June, tri-county bankruptcy filings have shot up nearly 65 percent over the year prior. The court doesn't break out business bankruptcies in its data, but just a few filings include small firms and entrepreneurs as diverse as a flooring contractor, a filmmaker, a chiropractor and a Santa Barbara firm that makes molded foam cases for consumer electronics and the U.S. military.

July

- After state lawmakers fail to strike a budget deal by their June 30 deadline, the region's public universities brace themselves for massive budget cuts. California Polytechnic State University, San Luis Obispo, says it could be forced to trim its budget by more than \$33 million in its fiscal year and the University of California, Santa Barbara predicted that it would be forced to make between \$40 million and \$45 million in budget cuts.
- The death of international pop legend Michael Jackson has the world mourning and people flooding to his Neverland Ranch near Los Olivos. The Business Times does a feature on local contractor Tony Urquidez, who worked on projects at Neverland and formed a friendship with Jackson.
- The Business Times predicts that Bank of Santa Barbara, then owned by a Michigan parent company, is headed for sale. Later that month, it reports that Ventura County Business Bank is doing everything it can to raise capital. [See page 10A for full banking recap stories.]

August

- Westlake Village-based Dole Food Co. files regulatory papers Aug. 14 to raise as much as \$500 million by selling shares on the New York Stock Exchange. Other large private companies, as well as analysts, watch curiously; a successful IPO could mean the markets are coming back to life.

September

- In the biggest single round of venture capital financing announced this year in the Tri-Counties, Carpinteria-based medical device maker ValenTx raises \$22 million on Sept. 8.

October

- After much consumer anticipation, and nervousness on the part of other upscale grocers, Whole Foods opened a store in Santa Barbara on Oct. 7.
- Hoping to carve out a role for nanotechnology in treating life-threatening diseases, the University of California, Santa Barbara, and a medical research institute in San Diego County form a multimillion-dollar partnership to house a research center at UCSB.
- Fed Chairman Ben Bernanke makes a rare and fleeting appearance at the posh Bacara Resort & Spa in Goleta to deliver a speech on U.S.-Asian trade relations.

November

- Nov. 3 elections throughout the Tri-Counties steered away from business regulation but toward more liberal candidates. In Santa Barbara, residents rejected Chamber of Commerce President Steve Cushman in favor of Helene Schneider. Two height limit ordinances, in Ventura and Santa Barbara, were turned down, as was a sales tax increase and a measure to limit large retail stores in Ventura.

December

- Pacific Gas & Electric announces that it is preparing to seek approval to study a future wave energy project located off the California coast near Vandenberg Air Force Base.

BLOG/ONLINE COVERAGE

Hit or Miss?: The Clock is Ticking on These 5 Greentech Deadlines – *Earth2Tech* – 12/28/09

By Katie Fehrenbacher

The turning over of a new year is a good time to take a look back at the claims that companies have made when it comes to milestones like starting commercial production, raising funds or building a major plant. Often times companies will publicly announce a goal for a certain date — to get media attention, to gain funding or partners, or to try to set a company on a specific path — but then the reality of the landscape sets in. The economy, competition, and startup growing pains can all make an “end of 2009,” deadline look like a highway sign post quickly speeding by. If some of these companies are going to deliver the goods by 2009, they’ve got, oh, four more days, while others have decided to push dates to 2010:

EEStor to ZENN: The CEO of electric vehicle maker ZENN, Ian Clifford, has been waiting for stealthy ultracapacitor company EEStor to deliver to Zenn its first commercial units by the end of this year, reported *The Toronto Star* in October. So? Well, we haven’t heard about that breakthrough yet and EEStor has been telling the media that 2010 is now the “make or break year.” Zenn has said it is basically betting the entirety of its business model on building vehicles around EEStor’s technology, so the milestone is kind of a big deal. Sounds like yet another missed deadline for the company.

Fisker’s First EV for 2010: Electric vehicle startup Fisker Automotive had been planning to launch its first vehicle, the luxury Fisker Karma, by the end of 2009. But Fisker saw the writing on the wall and said this month that it’s pushing that deadline back to September 2010. What Fisker has said is that it will announce in 2009 the supplier for its battery deal. Now we’re waiting to hear back from the company on that one.

Aptera’s First EV for 2010: Like Fisker, Aptera preempted an end-of-2009 deadline for its first vehicle, the electric 2e, by pushing back its target date for commercial production of its first EV to 2010. But commercial production and delivery to waiting customers “will be tied directly to funding,” said Aptera

Motors CEO Paul Wilbur in a release in November. With those conditions 2010 could be the beginning of a slow demise for the three-wheeled car maker.

V-Vehicle and a DOE Loan?: The green car startup V-Vehicle is young but is already supported by \$100 million in funding from a list of well-known investors including T. Boone Pickens and Kleiner Perkins. But according to local reports in Louisiana, much of V-Vehicle's plans hang in the balance as it awaits word on critical government funding, which it expected in November.

Louisiana's News Star quoted a V-Vehicle executive this month saying, "[W]e remain very confident that we'll be approved for the loan," though he added that "[W]e haven't been given any timetable on when that might be." No official word has come out yet from the DOE or V-Vehicle on when and if the startup will win approval for its \$250 million low-interest loan request.

Verenium's DOE Loan and First Plant: Like Fisker and Aptera, cellulosic ethanol developer Verenium had pushed back plans to break ground on its first plant in 2009 to 2010. In its earnings call in November the company said it is on track for "early 2012 as the commercial operations date for the first commercial unit."

But that commercialization deadline is resting on a DOE loan guarantee, for which Verenium says it could get a term sheet as early as the first quarter of 2010, and at the same time the company's deal with British petroleum giant BP for Galaxy Biofuels is set to conclude on January 31, 2010. The next couple of months could be make or break for Verenium if it fails to get a DOE loan guarantee, and doesn't extend its BP Galaxy deal.

Texan of the Year Choice Appears Popular -- This Time -- Dallas Morning News -- 12/28/09

By Rodger Jones

This newspaper's editorial board doesn't set out to make everyone happy with a Texan of the Year choice. That's certainly not why we picked Karl Rove and the Illegal Immigrant in the past. And we knew the 2008 choice of Craig Watkins was going to have some ideological blowback, though I didn't think it was going to be as nasty as it turned out to be.

After we made this year's choice of Heroes of Fort Hood, we knew the reaction was going to be different.

The list of reader nominees (see below) included large numbers of different military and Fort Hood themes. Our choice made at least these readers happy, of course. But I hope that in reading yesterday's editorial essay, most readers came away with a newfound respect for those who wear the uniform and give them support.

Thanks for your interest and input, everyone.

Keep reading for final list of reader nominees ...

The soldiers and civilians at Fort Hood and the surrounding cities
Casualties of Fort Hood massacre
Police Sgt. Kimberly Munley, hero of Fort Hood attack
Kimberly Munley and Sgt. Mark Todd, her partner and hero of Fort Hood attack
The military
Every man and woman in uniform
Mark A. Gunst, Army major who headed a military trauma center in Iraq
Those who greet returning military at D/FW Airport
Robert Gates, defense secretary
High school ROTC students

Nancy Carter, founder of Airport Cadet Angels of Texas, sends gift packages to troops
Brad Blauser, who moved to Iraq to head Wheelchairs for Iraqi Kids
Forrest R. Biard, WWII code-breaker
Jacques Banchereau, director of Baylor Institute for Immunology Research
Tony Herring, Texas Scottish Rite Hospital chief of staff
School crossing guards
Laura Bush
Colt McCoy, UT QB
The wind turbine
Jerry Jones and Texas Stadium
Jerry Jones
Bryan Trubey, architect for Cowboys Stadium
Rick Perry, governor
David Daniel, UT-Dallas president
Barbara Elias-Percival, advocate for abused children
John Carona, state senator
Dan Branch, state rep
Florence Shapiro, state senator
Florence Shapiro and Rob Eissler, state rep
Aldine ISD, winner of 2009 Broad Prize
Mark Seitz, priest who donated kidney to parishioner
Bess Enloe, Deedie Rose, Caren Prothro and Sarah Perot, ATT arts center fundraisers
Chelsey "Sully" Sullenberger, hero US Airways pilot
UT-Arlington Innocence Network
James Chippendale, leukemia survivor who raises money to fight cancer
Sam Bassett, ex-chairman of the Texas Forensic Science Commission
Annette Gordon-Jones, Pulitzer-winning author of The Hemingses of Monticello
Lucy Davila Hakemack, Spruce HS principal
Israel Cordero, principal of Samuell HS, Dallas
Rawly Sanchez, former principal of Adamson HS, now deputy DISD chief of staff
Dorothy Gomez, principal of Molina HS, Dallas
Tony Tovar, principal at Sunset HS, Dallas
Maricruz Aguayo-Tabor, teacher at Liberal Arts and Sciences Academy High School, Austin, Milken Educator Award winner
Adelaida Olivares, principal of the Freshman Academy at Del Valle High School, Austin, Milken Educator Award winner
Mike Feinberg and Kipp Academy
Peter and Edith O'Donnell
Texas 300,000 teachers
HS dropouts
Tom Luce, education advocate
DISD students, succeeding despite adversity
Teachers at Mendenhall Elementary, Plano
Bill Reed, rehabilitation teacher for ex-state prisoners
Creative writing class at The Bridge
Todd Henry, slain special ed teacher at John Tyler High School
Jack Singley, late Irving ISD superintendent
Dean Ragsdale, New Hope Learning Center
Legislature, for funding higher ed research
Jim Burrows, history teacher, Coppell HS
Hernandez Pat, history teacher and coach, Coppell High School
Areesha Robinson, special ed teacher, Coppell HS
Brittany Park, a great mom in Coppell
Nic Frank, coordinator of high school outreach at St. Ann's Catholic Parish, Coppell
Jeff Moon, Tyler, sells hospital supplies
Jacob Thomas, church elder

Texas food-eligibility workers
Lance Armstrong, Lance Armstrong Foundation
Neena Aivanzian, good Samaritan in Houston
Monsignor Henry V. Petter, pastor of St. Elizabeth Ann Seton, Plano
David Winans, Realtor
Nicole G. Small, CEO of the Perot Museum of Nature & Science
T. Boone Pickens
Mary Oliver, bounced back from crippling injuries to compete in half marathon
Allen Vaught, state rep who passed law creating criminal charge for uninsured, unlicensed drivers who cause injury
David Kunkle, Dallas police chief
Nolan Ryan, Texas Rangers GM
Veronique Matthews, founder of animal therapy org Hearts and Hooves
The FBI, for stopping the Fountain Place bomber
Legal immigrants
Those who have transformed the Jubilee Neighborhood
Pam Cope, Touch a Life Foundation
Farrah Fawcett, actress, deceased
Joe Straus, Texas House speaker
Texas pantries and food banks
Food stamp eligibility workers
Kevin Moriarty, Dallas Theater Center
Katie Featherston, Paranormal Activity actress
Jeannette Walls, novelist
Scott & White Healthcare in Temple, plus president Alfred Knight and chief medical officer Robert Pryor, providing care for less money through innovation
Jake Rowe, of Alvarado, Tarleton State football player named to the 2009 Allstate AFCA Good Works team
Thousands of Texans who are survivors despite loss of jobs, homes, nest eggs, plans and dreams
Texas children who have lost their lives due to abuse and neglect
The moderate independent voter
Ron Hall and Denver Moore, authors of "Same Kind of Different as Me"
Shawn Mash, founder/CEO of Professional Dynamics
Randy Snow, recently deceased wheelchair athlete
Milton and Doris Glenn, older couple who help others despite health problems
Parents, especially those in impoverished areas
Chris L. Simmons, pastor, Cornerstone Baptist Church
Walter Cronkite, late TV newsman
Mail carriers
David W. Leebron, Rice University president
Texans with common decency and caring
Sam Johnson, congressman
Fightin' Texas Aggie Band
Terri Hall, anti toll-road activist
George W. Bush
George W. or Laura Bush
George Herbert Walker Bush
Erin T. Botsford, certified financial planner
Chris Hall, head TCU athletic trainer
Rick and Melanie Allen, Allen Family Funeral Options
Bill Moyers, TV journalist
J.D. Mayo, former Skyline basketball coach
Priscilla Hollander, endocrinologist, Baylor med center
Mexican immigrants
Forrest R. Biard, captain, USN (retired)
Ebby Halliday, Realtor

Mike Simpson, director of Arts of Collin County
Stephen Broden, Fair Park Bible Fellowship
Tommy Williams, state senator
Kinky Friedman, humorist
Mike Owens, good, solid guy from Van Alstyne
Billie Maybelle Holloway, Tyler, long-time advocate for disabled
Connor Cruse, 8-year-old who died of cancer
Barbara Jo Smith, White House policy adviser on Afghanistan/Pakistan
Corrupt "public servants" in Dallas
The Rev. Kyle Henderson, First Baptist Church of Athens, Texas
Nancy "Runs with Walker" Sullivan, Richardson
The unassuming Texan
Trauma Support Services of North Texas
Jeb Hensarling
Soccer moms
Ron Paul, congressman
Dr. Michael Burgess, congressman
Big Tex
Kenny Marchant, congressman
Doug Harper, who saved an oak tree in Irving
Craig Watkins, Dallas County DA
Rosemary Perlmeter, Uplift Education
Delbert McDougal, Lubbock developer
John Dayton, arts patron
Rick Halperin, SMU, Amnesty International
Joyce and Mack Hall, Dallas Peace Center
Betsy Healy, Human Rights Initiative
Sister Mary Anne Owens, SSND Catholic Charities
Larry James, of Central Dallas Ministries
Central Dallas Ministries
Mike Farda, longtime HS football coach
Richard West, an original Texas Monthly writer
Josie Toogood, volunteer chaplain at the VA Medical Center
Texas public junior and community colleges
Dr. George Markus, Richardson physician
Elmer Kelton, Texas writer, deceased
Al Armendariz, new regional administrator, EPA
Abby Johnson, ex-Planned Parenthood official who now does pro-life work
Jack Iker, ex-Fort Worth Episcopal bishop who started new Anglican church
Bryan Burrough, author of The Big Rich
Ted Nugent, rock 'n' roller and hunter's advocate
Tom Leppert, Dallas mayor
Nidal Malik Hassan, Fort Hood shooter
Farrah Fawcett, Patrick Swayze and all victims of cancer
University of Texas M.D. Anderson Cancer Center
Catherine Hardwicke, movie director
Jerry Patterson, land commissioner
Julian Castro, San Antonio mayor
Failed Blue State carpetbaggers
Tea Party folks
The poor taxpaying chump
Mary Helen Berlanga and Rene Nunez, state board of education members
Y.E. Yang, PGA golf tournament winner
Kay Bailey Hutchison, U.S. senator
Melodie and Peggy Pryor, community activists
Ed Whitacre Jr., GM chairman, Ennis native

Kris Kristofferson, singer
The two-time teen mother
The do-nothing Legislature
The Legislature
Tommy Lee Jones, actor
Bill Wittliff, screenwriter
Cameron Todd Willingham, executed in 2004
Dr. Nancy Dickey, dean of the A&M medical school
Dr. Leonard Pike, A&M researcher who developed the 10-15 onion
The jobless or downsized or uninsured Texan
The out-of-work soft-collar Texan
Willie Nelson, singer
Bob Bullock, lieutenant governor, deceased

BROADCAST COVERAGE

1. CSPAN-3 Schedule

DMA: N/A

CSPAN 3 (---) National

12/28/2009 04:00 PM - 06:00 PM

[CC] 00:14:26 ...In ten years we will not import any oil from the Mideast. You can't make that statement unless you are going to use resources in America. What are the resources in America? You only have one. Natural gas. Let me ask you when you had this epiphany. I read this book. This is **Boone Pickens' book**. I **picked** it up in the airport yesterday. I noticed in the half that I got done last night, then I was reading it, you had a lot of epiphanies while in the shower. When did you have this epiphany about not importing any more oil. I didn't say not to import any more oil. I said from OPEC. Okay, from OPEC oil. I have the same statement that Obama does. He said Mideast, OPEC, same. But we have to import oil from Canada, no question. They are friendly and we import a million barrels a day from Mexico. But we are importing 13 --Let me just give you the numbers right quick because this is extremely important. 85 Million is available. We are using 21 million every day. So we're using 25% of all the **oil** in the world with 4% of the population. Now I have had people when I say that's not sustainable. You can't use 25% of the **oil** with only 4% of the people. I just want to throw out there that we're going to get to the questions in a moment so if any of you have a question for **Boone Pickens**, please get ready to ask it because we're going to be there in a few minutes. Go ahead, **Boone**. So here you are, 25 with only 4% of the population. You know, somebody pops up right quick with an answer there and they say, well, we're more highly industrialized. I can tell you the rest of the world doesn't give a damn. They see you are using 25% with 4% of the population and you are importing 13 million, which is 67 and over half of that is from countries that I consider to be unfriendly to the United States. So that isn't going to work. Okay. 40 years, no plan. Go forward ten years, no plan. What do you have? You're going to be importing 75% of your **oil** and you're going to be paying \$300 a barrel for it. **Boone**, may I ask if you would kindly entertain a question from the audience. Is there somebody here who would like to? This should really create question. Yes. Go ahead. 00:16:48

[CC] 00:19:07You are oversupplied by 5 billion cubic feet of gas a day. That's a lot of **gas**. And it's consequently price is very low. So it's, you know, it's a typical commodity market. Oversupplied. It's cheap. Undersupplied it's very expensive. We have a good point here, we have 2,000 trillion cubic feet of **natural gas** in America. It is the largest reserve of **natural gas** in the world. It's more than Russia, Iran, Qatar and the rest of them. And it's an opportunity for us to capitalize on it, get on our own resources and get off of **oil** from the enemy. We have a question over here **Boone**. A question on the --Speaking about extracting **natural gas** in the U.S. given the shale deposits we have. How far away are we from having the infrastructure to do that and the investment that infrastructure, is there a certain price level which we

need to see **gas** as to maintain that investment. A couple new pipelines come online. The extraction techniques are available. But is there a price sensitivity to that investment and how far along are we on a percentage basis to getting to the point you say we need to be at? You are speaking about the infrastructure for expiration production and transportation of **gas**? It's in place. ... 00:20:27

2. CSPAN-3 Schedule

DMA: N/A

CSPAN 3 (---) National

12/28/2009 02:00 PM - 04:00 PM

[CC] 01:58:19 ...We go way back to the Gulf **Oil** deal in 1984 and many of us in the press have written a lot of stories and made our careers on the adventures of **Boone Pickens**. I think if you went into central casting and called up an **oil** man, somebody would come out, but he wouldn't be as interesting as **Boone**. So we're very excited to have you here today and thank you so, so much. We're going to give you a chance to talk about **natural gas** which is something you want to talk about in a moment, but first, I want to ask you a little bit about your hedge fund and equity fund because they were a disaster last year but this year you've been doing very well. Ahead of the 13-f filing we'd like to know how the third quarter has amounted, how it's added and how the three quarters are doing on your two funds for this year. Could you talk about that a little bit? Give me one minute on history. All right. We started actually in trading **energy** futures in 1986. I was with Mesa then. For ten years, that was \$2 million we'd put in at that point and said let's see what we can do. We went 86-96 and I left mesa at that time and we had ten straight years. No losses. We ran the \$2 million to \$151 million. Then in '98, I started another fund. You know that the first year I take my first loss. Right. \$37 Million from all your friends. \$34 Million. \$34 Million. But can you imagine the first year after ten straight winners, I book a loss. So that was my first loss.... 01:59:44

3. Stars & Dogs

Business News Network (---) National Canada

12/28/2009 08:30 PM - 09:00 PM

[CC] 00:00:00 Hello I'm Howard Green. 2009 was quite a year for the business world and the economy. And we interviewed lots of those key newsmakers right here on headline. All through the holidays, we'll be bringing you some of our best programs of the year. Including this half hour interview with legendary oil man **Boone Pickens**. Howard: Hello. I'm Howard Green. Well, there are not many people who know as much about **energy** than **Boone Pickens**, the **oil** man recently caused a buzz in Canada by launching a fund that will allow Canadians to invest right alongside him. But **Pickens** has been distinguishing himself in recent years with a campaign to wean the U.S. off its dependence on foreign **oil**. Part of the so-called **Pickens** Plan is to use more **natural gas** in trucks and eventually cars. After all there's a glut of **natural gas** in North America. **Pickens** is also a huge proponent of **wind** power. The chairman and founder of B.P. Capital joins us now for this exclusive full-length interview on **energy** markets, the environmental issues surrounding the oil sands, and of course the **Pickens** Plan. Welcome back to the channel, sir. Good to have you back with us. Thanks. Glad to be here. Howard: so a lot's happened in the last year. Obviously in the financial markets, **energy** markets. I want to start with **wind**, because I know that's a big plank of the **Pickens** Plan. How has the recession affected the evolution of what you want to happen with **wind**? Well, **wind** is priced on the margin. The margin is **natural gas**. **Natural gas** low hurts **wind** projects. So **natural gas** needs to be 6 or \$7 in amcf, and it's \$4. So it pretty well slowed down any new **wind** projects. Those that were under way of course go ahead and complete them. But it's just a matter of time, though, because the Obama administration, they want renewables and they want green. And so it's gonna happen. I mean it --And so --But there's a piece of legislation that's in that is called the climate bill, and that passed out of the house two weeks ago, and it's now over to the senate. But that has **wind**, solar, the 21st century grid in it. Howard: what about long term for **natural gas** though? Because everybody's talking about a glut. The I.E.A. this week talking about a glut. People here depressed about it. Well, you know the price is low, and that bothers al of us that are in the producing business, to --You know, that you'd like to have a better price. But that will come. I mean there's no question about that. We're not going to --We're not going to stay in an oversupply situation too much longer, but at the same time we have plenty of **gas** in United States and Canada. And that's good, though because that's the way

we get off of the foreign **oil**, and I that is part of my **Pickens** Plan, the second part of it. The first part was renewables, which we spoke to, and the second part was to use **natural gas** in place of diesel. And that would be used on the heavy-duty equipment. There's 7 million 18 wheelers in class 5 through 8 in the United States, and under house bill 1835 and senate bill 1408, they're the same bill, ok. That will pass quickly when it comes to the floor, and that's good. But the outcome of that in seven years, you will have cut OPEC in half. The United States is importing 5 million barrels a day. 7 Million 18 wheelers on **natural gas** will be two-and-A-Half million barrels a day. Howard: and will that be the end of the glut of **gas**? You know, what it will be, it will be 16 billion cubic feet of **gas** a day. But I foresee that you'll go back long before seven years to where **natural gas** and **oil** are kind of like it's --The ratio's been 10-to-one historically. If you had \$80 **oil**, you'd have \$8 **natural gas**. We now have \$80 **oil** and \$4 **natural gas**. But that will close up, and I would say that that would happen the next two or three years. Howard: next two or three years? Yeah. Next two or three years you'll go back to that 10-to-1 ratio. ... 00:04:59

[CC] 00:13:26 . We're back with **Boone Pickens** of B.P. Capital. Let's talk about the **oil** market. The I.E.A., I mentioned earlier they put their outlook out the other day. 106 Million barrels a day in 2030. They're predicting. I'll be 102. Howard: [chuckles] what kind of price does that imply? Well, there's no way you could deliver 106 million barrels of **oil** a day, unless you developed --I don't think the conventional **oil** fields are there so you're going to have to go into shale or more sand, **oil** sand development or something to get there. And I just don't --I think what happens, the price will kill the man and so the demand never gets to that level. I think 85 million barrels a day is I the world could do with what you can see today, unless some unusual technology shows up or something. So 85 million a day in the fourth quarter of last year, they were projecting 87 million a day. And that's part of why the price went up to \$147 a barrel was that forecast for 87 million.... 00:15:12

[CC] 00:21:43 A few minutes left with **Boone Pickens** of B.P. Capital. So you mentioned Suncor earlier. I had Rick George the C.E.O. on not that long ago. He was making a speech here. I saw Rick yesterday in Calgary. Howard: ok. Well, when I interviewed him about his speech, I said it sounded like he was wrapping Suncor in the Canadian flag. What was good for Suncor was good for Canada. And he didn't dispute Why would he be? Creates jobs. It makes money. It has happy shareholders and they pay taxes. Howard: but I guess what he was getting at --And I'm sure you know what he was getting at does she is that there's this environmental debate that's just rising up, and it almost seems like there's a collision about to occur. I enjoyed it. Howard: thank you. That's **Boone Pickens**, chairman and founder of B.P. Capital. A 00:27:32